

# Financially speaking

WINTER 2023 EDITION



## Government's proposed changes to the taxation of super

The Government has announced its intention to change the tax concessions for certain super accounts if you have a total super balance of more than \$3 million. Whilst it's just a proposal at this time, you may be wondering if it could apply to you and how it may impact your retirement plans.

### What is proposed to change?

Currently, investment earnings within the accumulation phase of super are taxed at a maximum rate of 15%. It's proposed that an additional tax of 15% will apply on a portion of account earnings if your 'total super balance' (TSB) exceeds \$3 million. If your TSB is less than \$3 million, this change will not impact you and investment earnings on your accumulation balance will continue to be taxed at the maximum rate of 15%.

### What is 'total super balance'?

Generally, your TSB is the sum of all amounts you have in the super system (certain exceptions apply). At a high level, it includes:

- your accumulation account balances
- your super pension accounts, and
- the outstanding balance of a Limited Recourse Borrowing Arrangement (if you have a Self-Managed Super Fund which has borrowed to invest), in certain circumstances.

Exceptions and modifications may apply. Calculating TSB can be complex, so it's important to seek advice.

### When will this change start?

At this stage, this is only a proposal. Based on the information released by the Government, it's currently intended that this change will commence on 1 July 2025. The first notices for the additional tax liability will be sent in the 2026/27 financial year. Legislation will need to pass to implement the proposal and some of the details may change.

### Should I change my retirement savings strategy and is super still worthwhile?

For now, it's best to be aware of the possible change and wait for the final legislation and details before considering the best option for your circumstances. The most appropriate option can be different for everyone and may even change as your personal circumstances change.

If your TSB is above \$3 million, super may still offer concessional tax rates on earnings when compared to your marginal rate of tax, which could be as high as 47%. There are other potential benefits to super, aside from what for many is a concessional rate of tax on earnings.

Please contact your Financial Adviser if you'd like more information about how this proposal could apply to you if it does become law, and to ensure the strategies you put in place are right for you.



#### Leenane Templeton Wealth Management Pty Ltd

A Corporate Authorised Representative of LT Advice Pty Ltd  
ABN 21 637 033 286 | Australian Financial Licensee 523026

484 Hunter Street  
Newcastle NSW 2300  
T: (02) 4926 2300  
W: [www.LT.com.au](http://www.LT.com.au)  
E: [info@LT.com.au](mailto:info@LT.com.au)

### In this issue

- Government's proposed changes to the taxation of super
- Super Guarantee rate to increase 1 July
- When markets twist and turn, flex your fixed income
- Want to fight climate change? New research details which actions have the most impact
- Top-ranked countries to grow old in



# Super Guarantee rate to increase on 1 July

If you're an employee receiving the standard super guarantee (SG) rate, you can look forward to a super boost from 1 July 2023 when the SG rate increases from 10.5% to 11%. There are also some ways to make additional concessional taxed super contributions to help build a bigger retirement nest egg.



## SG increases

SG contributions are employer contributions to super which must be made on behalf of eligible employees. The SG rate will increase from 10.5% to 11% on 1 July this year. Further increases are scheduled for the next two financial years, with the SG rate to reach 12% from 1 July 2025. These increases might be great news if you're an employee, as they may help you secure a better retirement. Keep in mind, if you are on a fixed total salary package your take home pay may reduce because of an increase in the super component of your package.



## Sacrifice pre-tax salary into super

A popular way to make additional concessional taxed super contributions is via salary sacrifice. This is where you arrange with your employer to forgo pre-tax salary in exchange for additional employer super contributions. One advantage of salary sacrificing into super is that contributions, like SG, are generally taxed at 15% rather than personal marginal tax rates, which may be up to 47% (including Medicare Levy).



## Make personal deductible contributions

If you like to be more hands on, you may prefer to make personal deductible super contributions rather than salary sacrifice into super. Personal deductible super contributions allow greater flexibility. You can choose when in the financial year you make the contribution and how much you claim as a deduction. This can be helpful if you have fluctuating cashflow or simply wish to top up your super closer to 30 June.



## Consider the concessional contributions cap

There are limits on the concessional contributions you can make, which applies to SG, salary sacrifice and personal deductible contributions. The standard cap on concessional contributions is currently \$27,500 per year. However, some people can tap into past year's unused concessional cap amounts, meaning their concessional cap can be higher than \$27,500 per year. To be eligible to tap into past year's unused concessional contribution cap amounts, you must have a total super balance of less than \$500,000 on the previous 30 June and have some unused concessional cap amounts since 1 July 2018.

There are other issues to consider and steps to take when making additional concessional taxed super contributions. Please contact your Financial Adviser if you'd like more information.



# When markets twist and turn, flex your fixed income

Investors are grappling with a number of market and economic issues at present, including high inflation, geopolitical risks, banking sector worries, and heightened uncertainty over the path of monetary policy.

These dynamics are challenging to navigate in portfolios, but the good news is fixed income has come a long way. The pain of 2022 has reset bond yields to their most attractive levels in many years. That means for investors there's not only the potential to earn higher income from bond investing, but also a margin of safety to help protect investors should interest rates rise again.

A key pressure point for investors during 2022 was that the rise in bond yields coincided with stock markets selling off. This goes against the traditional tendency for fixed income to be a diversifying asset class that typically performs well when equity markets decline. Inflation has been the main driver of this, but that is showing signs of cooling. That together with a material slowdown in growth could help bonds potentially reassert

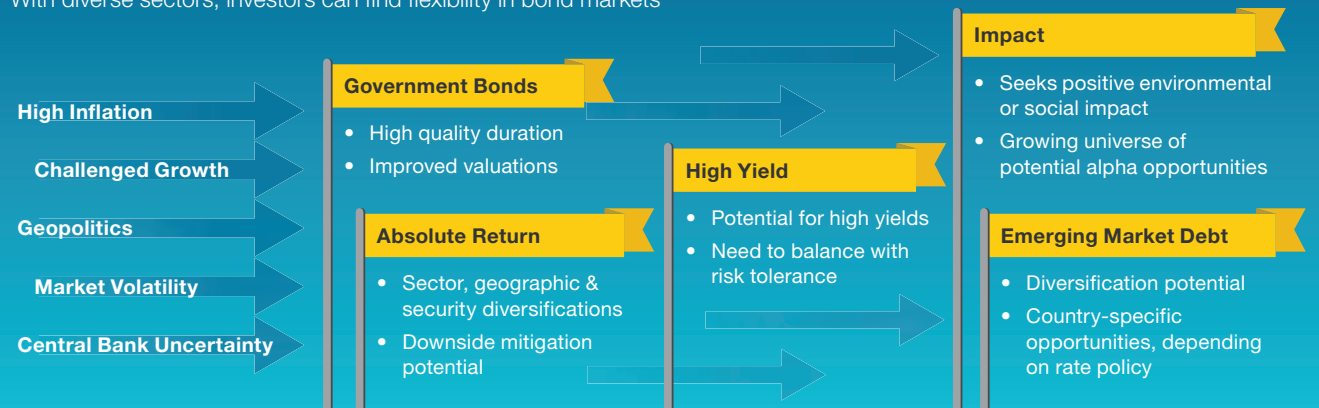
themselves this year as a useful diversification tool for riskier assets. Also, with bond yields now at meaningfully higher levels, they simply have more room to rally should economic slowdown fears or a market shock put major selling pressure on risk assets.

## Why Fixed Income?

With diverse sectors, fixed income markets offer solutions that can help support investors with a range of goals and risk tolerances. A key appeal of fixed income investing is that there are opportunities for defence and offence. The asset class is more fragmented than others. What drives one sector of the market is different than what drives another, so there's often a wide dispersion among sector returns. This provides investors with the flexibility to find a sector and/or combination of sectors that can suit their particular needs — whether that's generating consistent income, defence against equity market volatility, or, in some instances, capital appreciation.

## Fixed Income Approaches in a Changing Market Climate

With diverse sectors, investors can find flexibility in bond markets



As of February 28, 2023.

Source: T. Rowe Price analysis. For illustrative purposes only. This is not to be construed as investment advice or a recommendation to buy or sell any security. Investments involve risks, including possible loss of principal. Diversification cannot assure a profit or protect against loss in a declining market.

## Market Dynamics Demand Deep Research

Market dynamics have changed, and this may be unsettling for investors. But while the landscape is different, the need for fixed income as part of a diversified investment portfolio remains the same. Investors continue to seek ways to balance the need for both income and portfolio stability during these more uncertain times.

### Important Information

This material is being furnished for general informational purposes only. The material does not constitute or undertake to give advice of any nature, including fiduciary investment advice, nor is it intended to serve as the primary basis for an investment decision. Prospective investors are recommended to seek independent legal, financial and tax advice before making any investment decision. T. Rowe Price group of companies including T. Rowe Price Associates, Inc. and/or its affiliates receive revenue from T. Rowe Price investment products and services. Past performance is not a reliable indicator of future performance. The value of an investment and any income from it can go down as well as up. Investors may get back less than the amount invested. The material does not constitute a distribution, an offer, an invitation, a personal or general recommendation or solicitation to sell or buy any securities in any jurisdiction or to conduct any particular investment activity. The material has not been reviewed by any regulatory authority in any jurisdiction.

Information and opinions presented have been obtained or derived from sources believed to be reliable and current; however, we cannot guarantee the sources' accuracy or completeness. There is no guarantee that any forecasts made will come to pass. The views contained herein are as of the date noted on the material and are subject to change without notice; these views may differ from those of other T. Rowe Price group companies and/or associates. Under no circumstances should the material, in whole or in part, be copied or redistributed without consent from T. Rowe Price. The material is not intended for use by persons in jurisdictions which prohibit or restrict the distribution of the material and in certain countries the material is provided upon specific request.

# Retiring on your own terms

Retirement is often a phase in life when people start winding down and enjoying their hobbies — golf, gardening, seeing grandkids, or even a caravan trip.

Whatever you choose, the dream is to retire on your own terms.

It's why understanding the Australian retirement and tax systems — and how you could benefit from them — is important.

The good news is that in Australia retirees are supported by a generous government benefits and tax system<sup>1</sup> supporting those leaving the workforce. Here's what you need to know.



## Benefits

### The Age Pension

Australian retirees may be eligible for the Age Pension<sup>2</sup>, which is an income payment from the government, depending on their age, assets and income. The fortnightly rate is \$1,064 for singles or \$802 if you're member of a couple<sup>3</sup>. Pension payments are tax-free.

To be eligible for the Age Pension, you need to be 67, an Australian resident at the time of your application and meet the income and asset tests<sup>4</sup>.

### Concession cards

Retirees may also be eligible for concession cards, which provide discounts on health care, medicine, transport and utilities.

These include the Commonwealth Seniors Health Card<sup>7</sup>, the Pensioner Concession Card<sup>8</sup> and each state and territory has their own free Seniors Card.

## Tax

### Superannuation tax breaks

When you start accessing your superannuation, you can withdraw systematically as a regular income, or take all or part of your benefit as a lump sum.

Your nest egg is taxed at three stages<sup>5</sup>. When it hits your super fund (contributions), while it's sitting in the fund (investment earnings) and when it leaves the fund (super benefits).

Just how much tax you pay at each stage depends on your personal circumstances and the size of your nest egg.

For most people, an income stream from superannuation will be tax-free from 60<sup>6</sup>. Taxation on lump sum withdrawals depends on a number of factors, including your age and the type of super fund.

### Pensioner Tax Offset

The good news is that the Australian tax system is generously geared towards retirees.

An Australian resident of pension age qualifies for the Senior Australian Pensioner Tax Offset, explains Yvonne Chu, Head of Technical Services at Australian Unity.

"Once you retire, you generally can have up to \$1.7 million of your super savings in a tax-free environment, which is as good as it gets," Yvonne explains.

"There's quite a generous pensioner tax offset, which means that retirees typically don't have to pay personal income tax."

## Planning ahead

While the Australian tax system supports retirees, bear in mind that any strategy designed to reduce the tax you pay could be viewed as a tax-avoidance measure by the ATO, so visit an Accountant or Financial Adviser to understand your tax requirements.

"Preparing for retirement is a marathon, not a sprint," Yvonne says. "To maximise super contributions, you've really got to do it over a number of years, so go and see your Financial Adviser so you can look at ways to bolster your retirement income."

Source: Australian Unity

<sup>1</sup><https://moneysmart.gov.au/how-super-works/tax-and-super> <sup>2</sup>[www.servicesaustralia.gov.au/agepension](http://www.servicesaustralia.gov.au/agepension) <sup>3</sup>Rates current for the period from 20 March 2023 – 19 September 2023. This rate includes the maximum basic rate, and pension and energy supplements <sup>4</sup>[www.servicesaustralia.gov.au/individuals/services/centrelink/age-pension/how-much-you-can-get](http://www.servicesaustralia.gov.au/individuals/services/centrelink/age-pension/how-much-you-can-get) <sup>5</sup>[www.servicesaustralia.gov.au/individuals/services/centrelink/commonwealth-seniors-health-card](http://www.servicesaustralia.gov.au/individuals/services/centrelink/commonwealth-seniors-health-card) <sup>6</sup>[www.servicesaustralia.gov.au/individuals/services/centrelink/pensioner-concession-card](http://www.servicesaustralia.gov.au/individuals/services/centrelink/pensioner-concession-card) <sup>7</sup>[www.superguide.com.au/how-super-works/4-must-knows-about-super-tax-rules](http://www.superguide.com.au/how-super-works/4-must-knows-about-super-tax-rules) <sup>8</sup>[www.ato.gov.au/rates/key-superannuation-rates-and-thresholds/?page=14](http://www.ato.gov.au/rates/key-superannuation-rates-and-thresholds/?page=14)



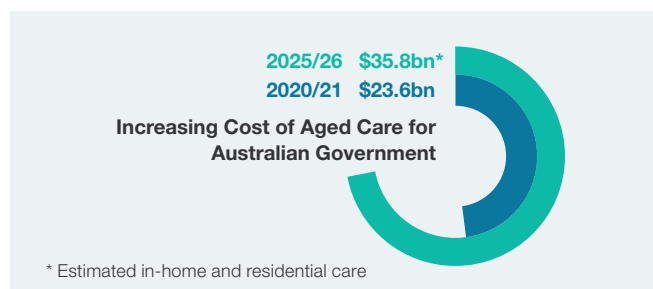
# Global approaches to aged care

Aged care has been a hot topic in Australia over recent years – and with an aging population, demand on the sector is only going to grow. So, how does our approach to aged care differ from that overseas, and what could the future hold here?

The topic of aged care is one that's fraught with an array of differing emotions. For many of us, we first negotiate grandparents' transition into care, then parents', then face the sobering prospect of how we spend our own final years.

Here in Australia, aged care has received significant amounts of scrutiny and attention over recent years. Exposés revealed a systemically flawed approach to aged care, and the subsequent Royal Commission into Aged Care Quality and Safety made 148 recommendations to improve the quality of care we provide to the elderly in this country.<sup>1</sup>

Of course, aged care doesn't come cheaply. Aged care – both in-home and residential, cost the Australian Government \$23.6bn in 2020/21,<sup>2</sup> and by 2025/26 that figure is estimated to grow to \$35.8bn.<sup>3</sup>



With baby boomers now entering their retirement years and the number of people over 70 projected to increase from 3.239m in 2023 to 4.473m in 2033<sup>4</sup>, demand and cost for quality options are only going to rise.

So, with aged care in the spotlight, we look at three different approaches from around the world to the care of elders.

## Italy: elderly stay at home

In Italy, only two per cent of the country's elderly population live in aged care facilities.<sup>5</sup> Culturally, older family members are always looked after by their family, with authorities only intervening if an elderly person has no one to look after them.

## Germany: cohabitation and multigenerational facilities

In Germany, an initiative introduced a decade ago enables the elderly to live together in community apartments, with kitchens and living rooms enabling people to live as normal, outside of institutional care. By cohabiting, the elderly benefit from the interaction and companionship needed to reduce the risk of loneliness, without placing them into full-time care.<sup>6</sup>

Multigenerational housing is also popular in Germany, often comprising kindergartens and social centres where the community can drop in, as well as housing for the elderly. Residents can volunteer to read, play and sing with children, helping provide purpose and meaning.<sup>7</sup>

## Asia: societal changes force aged care shifts

Traditionally, Asian cultures have placed great weight on children supporting their parents in old age – however, with smaller families, higher rates of divorce and fewer marriages, things are changing, forcing countries to explore new ways of caring for their elderly.

In Singapore, for example, integrated health and social care systems are being developed to enable older people to 'age in place' – which lessens the required government spending on institutional facilities, and helps people enjoy a higher quality of life too.<sup>8</sup>

## Creating the future of aged care

Across the world, it's clear that the demands on and for aged care are changing, and new thinking will help create the future gold standard.

The care given to older people with dementia here in Australia was highlighted in the Royal Commission, with facilities being deemed 'substandard',<sup>9</sup> while research in East and South-East Asia also found a lack of positive care environments for people living with dementia.<sup>10</sup>

In Tasmania, a new village for people living with dementia is leading the way – and could be the face of aged care to come.

The village called Korongee in a suburb of Hobart, mirrors what is, for many, a typical experience of living in a community. Houses, in which eight people live, are situated at the end of quiet cul-de-sacs, while the surrounding gardens and village grounds all reflect dementia design principles.

The village itself contains a cafe, a community centre, a salon, a wellness centre and a general store, all of which promote independence and authentic connection while ensuring the requisite care is on hand.

'Lifestyle companions' encourage and support the residents in daily tasks, promoting the independence that is so critical, and this could be the blueprint for a wider change in how we look after people as they age.

<sup>1</sup> <https://agedcare.royalcommission.gov.au/publications/final-report-list-recommendations> <sup>2</sup> [www.health.gov.au/topics/aged-care/about-aged-care/how-much-does-aged-care-cost](http://www.health.gov.au/topics/aged-care/about-aged-care/how-much-does-aged-care-cost) <sup>3</sup> [www.news.com.au/finance/economy/federal-budget/cost-of-aged-care-rises-to-create-budget-blowout/news-story/56a2c17bfbcc5e49ba298a41261c9557](http://www.news.com.au/finance/economy/federal-budget/cost-of-aged-care-rises-to-create-budget-blowout/news-story/56a2c17bfbcc5e49ba298a41261c9557)

<sup>4</sup> <https://population.gov.au/data-and-forecasts/dashboards/national-projections> <sup>5</sup> <https://academic.oup.com/gerontologist/article/56/3/383/2605648>

<sup>6</sup> [www.pflegestuetzpunktberlin.de/en/thema/accommodation-for-the-elderly/](http://www.pflegestuetzpunktberlin.de/en/thema/accommodation-for-the-elderly/) <sup>7</sup> [www.centreforpublicimpact.org/case-study/mehrgenerationenhauser-germany](http://www.centreforpublicimpact.org/case-study/mehrgenerationenhauser-germany)

<sup>8</sup> [https://link.springer.com/chapter/10.1007/978-94-017-9331-5\\_5](https://link.springer.com/chapter/10.1007/978-94-017-9331-5_5) <sup>9</sup> <https://agedcare.royalcommission.gov.au/sites/default/files/2021-03/final-report-executive-summary.pdf>

<sup>10</sup> <https://ro.uow.edu.au/smhpapers/5046/>

# Want to fight climate change? New research details which actions have the most impact

The most common actions Australians are taking to reduce their carbon footprint include recycling paper, plastics and glass and drying their clothes on a line or rack instead of using a dryer, but a new whitepaper published by Australian Ethical has found installing solar panels on your home, switching to a green energy plan and switching your superannuation to an ethical fund are the three actions that have the most impact.

*'A Little Goes a Long Way: How to Reduce Your Carbon Footprint'* includes research from the UTS Business School of Research that measures and ranks the most effective actions individuals can take to fight climate change, and Lonergan Research provides insights on Australians' attitudes towards climate change and actions they are already taking.

The UTS research found that the top five ways to reduce your carbon footprint are installing solar panels, switching to a renewable energy plan, switching your super to an ethical fund, living car free and switching to a hybrid or electric car.

Switching your superannuation over to an ethical or responsible fund was the third most effective way to reduce emissions, but one that most consumers had not considered – with only two in five Australians saying they were an investor, despite almost 90 percent having their retirement savings invested in a superannuation fund.

Switching super or investments to an ethical option makes it harder and more expensive for those companies that are not aligned to the Paris Agreement to access capital or insurance, and acts as a powerful signalling mechanism when collective action is taken.

"The research tells us that many Australians care about climate change, so much so that 96 percent of them are taking action to reduce their carbon footprint," says Australian Ethical's Chief Customer Officer, Maria Loyez.

"But many people are not sure about the amount of CO<sub>2</sub>e emissions generated through various everyday actions, and the vast majority are unaware that investing their superannuation in an ethical fund can have a big impact by directing money away from companies that are contributing to climate change."

Australians on average produce a staggering 15.4 tonnes of CO<sub>2</sub>e per person each year, which is among the highest in the world, and more than seven times the two tonnes of CO<sub>2</sub>e per person we need to reach in order to prevent catastrophic carbon change.

"Our footprint is influenced by heavy reliance on coal-generated power, low EV car penetration, and our food choices, with our beef consumption the second highest globally, just behind Argentina," said Ms Loyez.

"We punch well above our weight as individuals when it comes to CO<sub>2</sub>e emissions, and we really hope that this information will help people realise what small changes they can make in their own lives to fight climate change."

## Want to learn more?

Download the [www.australianethical.com.au/low-carbon-fund/full-report](http://www.australianethical.com.au/low-carbon-fund/full-report) and discover how your individual actions can contribute to lowering carbon emissions and lead to transformative change. The results may surprise you.



## Important Information

Report: [www.australianethical.com.au/low-carbon-fund/](http://www.australianethical.com.au/low-carbon-fund/)

Source: Australian Ethical Investment Limited (AEI). This article provides you with general information only and does not take account of your individual investment objectives, financial situation or needs. Before acting on it, consider its appropriateness to your circumstances and read the Financial Services Guide, the Product Disclosure Statement and Target Market Determination relevant to the product which is available on our website. You should consider seeking advice from an authorised financial adviser before making an investment decision. Past performance is not a reliable indicator of future performance. © 2023 Australian Ethical Investment Ltd (ABN 47 003 188 930, AFSL 229949). Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733, RSE L0001441, AFSL 526 055) Trustee of the Australian Ethical Retail Superannuation Fund (ABN 49 633 667 743, USI/SPIN AET0100AU).

## Top-ranked countries to grow old in

With an aging population and growing aged care needs, what are the best countries to grow old in? And where does Australia rank?

Based on a 2023 report using a combination of factors – life expectancy, health care index score, World Happiness Report Score and Safety Index Score – the best place to grow old is... Switzerland.\*

Switzerland is closely followed by Finland, Denmark, the Netherlands, Taiwan, Japan, Austria and Iceland.

In case you're wondering, Australia came in 16th on the list, while New Zealand is in 23rd place.

Given 90 countries were analysed, it seems we're in a pretty good place – with room for improvement.



\* <https://lottie.org/care-guides/which-country-has-the-best-elderly-care/>

Thinking ahead? Let's talk about strategies for creating a positive financial future. **Visit [LT.com.au](https://www.lti.com.au)**

### Important information:

This publication is prepared by Andrew Frith and Leenane Templeton Wealth Management PTY LTD a Corporate Authorised Representative of LT Advice Pty Ltd ABN 21 637 033 286 | Australian Financial Licensee 523026.

The information in this publication is general only and has not been tailored to individual circumstances. Before acting on this publication, you should assess your own circumstances or seek personal advice from a licensed financial adviser. This publication is current as at the date of issue but may be subject to change or be superseded by future publications. In some cases, the information has been provided to us by third parties. While it is believed that the information is accurate and reliable, the accuracy of that information is not guaranteed in any way. Past performance is not a reliable indicator of future performance, and it should not be relied on for any investment decision. Whilst care has been taken in preparing the content, no liability is accepted by any member of the Insignia Financial group, nor their agents or employees for any errors or omissions in this publication, and/or losses or liabilities arising from any reliance on this document. This publication is not available for distribution outside Australia and may not be passed on to any third person without the prior written consent of Actuate.